



BLANK DEPARTMENT

Tenable Network Security
Inc.
7021 Columbia Gateway Drive,
Suite 500
Columbia, MD 21046

410-872-0555
tenable.com

Name

Company

Re: Requesting permission to purchase a Nessus Professional subscription

Dear (Name),

I am writing to request permission for (company name) to purchase a subscription for the Nessus Professional vulnerability, configuration and compliance assessment tool from Tenable Network Security. During my recent 7-day free product trial, Nessus identified a number of unknown vulnerabilities on our network. I can use this data to (perform action), which I believe will significantly and measurably improve our security posture, ensure compliance and protect our company, customer and employee data.

As background, Nessus is the vulnerability assessment product most used and recommended by the IT community, with over 20,000 customers and more than one million deployments worldwide. It provides continuous asset coverage for the widest range of network devices, OS, databases and apps in physical, virtual and cloud environments. Nessus scans for viruses, malware, backdoor hosts and malicious processes to identify vulnerabilities.

I believe Nessus can help (company name) improve security by enabling us to:

- Uncover more vulnerabilities on more devices during audits
- Prioritize which vulnerabilities to focus on (Nessus will tell us which vulnerabilities have known exploits, or we can customize to show which of our assets have business critical data so we can fix those problems first)
- Leverage more than 450 compliance and configuration templates -- ensuring our systems are configured per CIS benchmarks and other best practices
- Document our progress and action plans through a variety of reporting options and configuration issues hackers use to penetrate networks

Our estimated cost to purchase and implement a Nessus Professional subscription is (cost info). This includes the engine, user-interface, plugins and automatic updates, as well as policies and scan templates, software updates, access to compliance and audit files and support. Tenable also provides free on-demand training for users. Nessus was named a "Best Buy" by IT industry publication SC Magazine, which called it an "excellent value for the price."

Please let me know if you would like me to present the results of my free Nessus trial, or if you would like to further discuss my request. Thank you for your consideration, and I look forward to working with you to find the best solution to meet our security needs.

Sincerely,

Your Name