



# Adopt Services Package

## SERVICES OVERVIEW

For organizations that are ready to take charge of their vulnerability management program, an Adopt Services Package from Tenable® delivers a custom deployment of our Tenable.sc™ on-premises solution or Tenable.io® cloud-based solution for new deployments of 10,000 to 50,000 assets. This service will enable you to discover and assess your assets across the modern attack surface and streamline your vulnerability management processes via basic integration to better focus remediation efforts.

A Tenable Certified Security Consultant, or one of our qualified partners, will collaborate with your vulnerability management team to install, configure, document and validate your Tenable solution, following our industry-leading best practices to address your organization's unique environment and challenges.

This service can be performed remotely or on site, and includes a Cyber Exposure Workshop, a Quick Start Adopt service, and two training vouchers for the instructor-led virtual course applicable to your product.

## SERVICES OUTCOME

- Expert installation and configuration following Tenable's industry-leading best practices
- Successful deployment and configuration of core Tenable technology for Vulnerability Management
- Cyber Exposure Workshop to plan, design and guide toward adopting the Cyber Exposure Lifecycle
- Coaching for key operators to confidently discover and assess vulnerabilities
- Two student training vouchers for applicable instructor-led virtual training course
- Confidence in asset visibility and discovery based upon solid foundation of VM best practices

## WORKING TOGETHER

In an Adopt Services Package from Tenable, you collaborate with a Tenable Certified Security Consultant or one of our qualified partners.

The service begins with a Cyber Exposure Workshop to analyze where you are and identify steps to plan, design and guide towards adopting the Cyber Exposure Lifecycle and Role Based Vulnerability Management (RBVM) practices.

Tenable's effective planning ensures you are prepared, organized and ready before the deployment. Implementation and configuration will align with your goals while sharing our industry leading best practices and validating your scanning effectiveness and operational awareness.

Services are typically delivered across thirteen days and can be performed remotely, onsite or a combination of both for your convenience. Tenable's dedicated Project Coordination team will align activities to ensure smooth delivery and maximum benefit.

When the implementation is complete, you will receive key documentation to assist in maintaining your deployment and reducing your Cyber Exposure gap as new threats emerge. The instructor-led training courses with hands-on lab environments will be available to schedule at your convenience.

## SERVICE PACKAGE INCLUDES:

1. [Cyber Exposure Workshop](#)
2. [Tenable.sc](#) or [Tenable.io](#) Quick Start Adopt
3. [Tenable.sc](#) or [Tenable.io](#) Instructor-Led Training Course

For more information, visit [www.tenable.com/services](http://www.tenable.com/services)

## STEPS OF TENABLE ADOPT PACKAGE

### Phase 1: Tenable Cyber Exposure Workshop, Planning Workshop & Readiness

<b>Cyber Exposure Workshop</b>	This workshop will assess the current Vulnerability Management program providing an executive report summarizing findings and recommendations.
<b>High Level Planning Workshop</b>	This workshop will pre-plan, review and present Tenable's approach and the organization's prerequisites to ensure readiness for a smooth installation phase.
<b>Installation Readiness Exercise</b>	Tenable will review and validate the Solution Design, prerequisites and specifications before work begins.

### Phase 2: Tenable Implementation, Configuration & RBVM Enablement Lite

<b>Install and Configure Tenable</b>	Tenable.sc or Tenable.io and Nessus® will be installed and configured to business requirements and implemented following Tenable's best practices for enterprise deployment.
<b>Validate Operational Capabilities</b>	Tenable solution will be validated end-to-end for scanning and other operational capabilities.
<b>Light Enablement</b>	This enablement session will guide you through Tenable's best practices for Vulnerability Management.

### Phase 3: Documentation & Project Coordination

<b>Tenable Deliverable Documentation</b>	Documentation of your specific Tenable product configuration will be provided for future use, to include a Cyber Exposure Workshop Executive Report and Customer Solution documentation.
<b>Project Coordination</b>	Tenable will provide ongoing project coordination and updates throughout delivery.

### Phase 4: Education

<b>Instructor-Led Training</b>	Live virtual classroom session with Tenable experts to enable users with best practices and up-to-date product knowledge.
--------------------------------	---